

## THE BUSINESS

- What is the current core business of the company? What is your plan for conducting business in RAKIA over the next 5 years?

## STRATEGIC ALLIANCES

- Does the company have a strategic alliance? If so, please state the details of the partner(s) and the nature of the alliance. Please also include the risk and opportunities of this alliance.

## PRODUCT OR SERVICE

- What significant marketplace needs are addressed by your products and/or services?
- If production activity, please provide information about raw materials, output and supply chain of your industry.
- What production capacity will your operation have?

## UNIQUE FEATURES OR PROPRIETARY ASPECTS OF YOUR PRODUCTS/SERVICES

- What is the uniqueness of your products and/or services?
- What is the differentiator of your products and/or services compared to your competitors?

## MANAGEMENT TEAM

- Please list those individuals who are part of your management team and indicate their titles.

## WORKFORCE

- Number of employees at full capacity, number of shifts?

## UTILITIES

- Please list your requirement in terms of utilities:

POWER	WATER DEMAND
Max load: kva/mw	Gal/day
NATURAL GAS CONSUMPTION	INDUSTRIAL GAS REQUIREMENTS
MIMCFD	- Type (oxygen...): - quantity:



### **PROFESSIONAL SUPPORT**

- Please list the names and nature of the service of any professional services currently used, such as lawyers or attorneys, accounting firms, auditors or other consultants.

### **BOARD OF ADVISORS/DIRECTORS**

- Does the company have a board of directors or advisors? If so, please list the names of the individuals on those boards and their current positions.

### **FINANCIAL PLAN/ASSUMPTIONS**

- Please state the main assumptions of your business and include the following:
- Number of forecasted clients
- Size of forecasted clients
- Other related assumptions